

# Pennsylvania Treasury Department

## *Request for Information: Investment Advisors*

### *November 2009 Search*

#### **BACKGROUND:**

The Pennsylvania Treasury Department (PA Treasury) is responsible for managing the assets of more than 125 state agencies with multiple investment objectives. Currently, Pennsylvania Treasury is focused on funding the following investment strategies: domestic equity (large/mid/small, all styles), international equity including emerging markets, domestic and global high yield fixed income, domestic total return fixed income and international fixed income.

State Treasurer Rob McCord would like to ensure that all qualified investment advisors that desire to manage funds for the Commonwealth of Pennsylvania have an equal opportunity to compete. Therefore, the Treasurer is requesting that qualified investment firms notify PA Treasury of their interest. PA Treasury staff will compile an approved investment manager list with the help of the Planned Sponsor Network (PSN) database. The Treasurer will utilize the approved manager list to fund future objectives. Added consideration will be given to Pennsylvania-based firms, as well as women – or minority - owned firms. Once again, PA Treasury encourages all asset classes to submit their data to the PSN database (submission directions below).

#### **PURPOSE:**

Successful candidates need to demonstrate expertise in asset classes for which they are applying.

- domestic equity (large/mid/small, all styles)
- international equity (including emerging markets)
- domestic and global high yield fixed income
- domestic total return fixed income
- international fixed income

#### **INSTRUCTIONS:**

In order to be considered, all managers must submit their product data and performance history to the PSN database by sending an e-mail to [PSNdata@informais.com](mailto:PSNdata@informais.com) with the following information:

- Name of the investment management firm
- Address
- Name of the data contact who will be responsible for submitting the required information and communicating with Informa Investment Solutions (IIS) on any data issues
- Data contact telephone number
- Data contact fax number
- Data contact e-mail address

There is no cost to submit your information, and all information must be submitted by the

deadline outlined below. Upon receiving your e-mail, an IIS employee will verify your firm's authenticity. The data contact and marketing contact at your firm will then be given password-protected access to "Manager Neighborhood." You will be assigned a personal data specialist at IIS who will help you get started and answer any of your questions. After you finish entering the information, your data will go through a number of checks. When approved, your data will become part of PSN and will be visible to thousands of users.

**Submission:**

After being approved by PSN, please send an e-mail to: [InvestmentManagement@patreasury.org](mailto:InvestmentManagement@patreasury.org) along with a list of the asset classes you are applying for.

**Deadlines:**

**Input all PSN Data and send an "intention to apply" email to PA Treasury by:**

December 11, 2009, at 4:30 PM EST

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